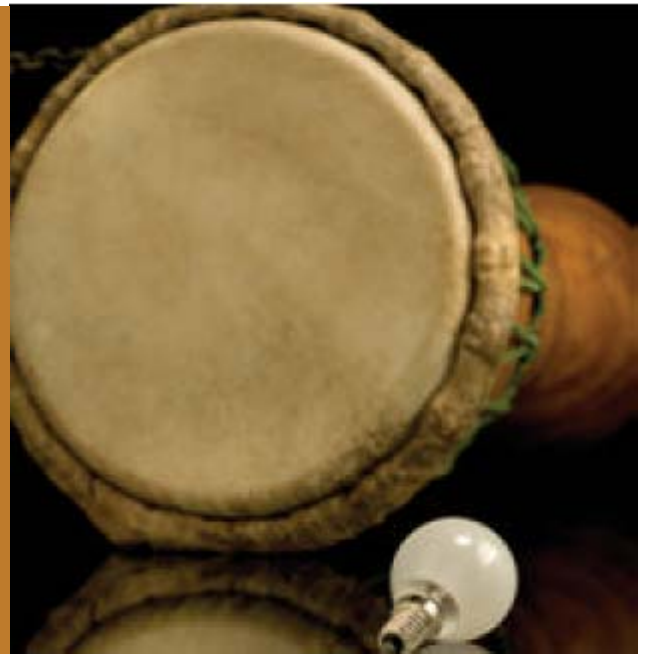


diversified 65

Just as the African drum has its own unique rhythm, the light bulb represents a specialised sense of innovation and intellect. Find your own unique investment and stay light-years ahead.



Diversified range Diversified 65

This portfolio is aimed at long term capital growth through a moderately aggressive asset mix and underlying investment strategy.

About the Diversified range

The Diversified range of portfolios has an asset allocation and risk profile that are managed to remain stable over time. This range offers an array of strategic asset allocations to reflect differing tolerances to market risk.

Portfolio mandate

The portfolio is specifically designed to maintain a total equity exposure of 65%. Underlying managers have been given diversified active mandates within their specific market sectors. Ideally, the portfolio should outperform the benchmark by maximising the stock selection bets of an array of specialist managers and minimising, where possible, the style and industry biases at the aggregate portfolio level.

Investment strategy

- Employs multiple specialist managers who are mandated to derive alpha (excess return) from differentiated segments of the market
- Maximises the portfolio's exposure to those investment decisions that have the highest probability of adding value over time (such as securities selection) while minimising exposure to lower probability investment decisions (such as market timing).
- Regulation 28 compliant
- Maintains maximum international exposure unless international asset classes reach a point of extreme valuation

Investor profile

Time horizon

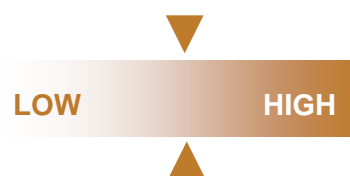
- Long term (6 to 12 years)

Needs

- Long term capital growth in excess of inflation

Risk meter

- The portfolio may experience a high degree of volatility in the short term due to the high equity content
- Possibility of capital loss over short term due to high equity content
- Low income yield



A flexible asset allocation process: Dynamic Rebalancing

This product has a flexible asset allocation process that enhances performance without either compromising on the acceptable level of risk in the portfolio, or the probability of achieving our targeted performance by relying on market forecasts. This process uses a combination of fundamental and technical signaling techniques to detect when markets show considerable long term momentum, or extreme points of valuation. It will adjust the actual asset allocation by upweighting or downweighting an asset class from the strategic allocation with a maximum tolerance limit, according to the risk budget of the portfolio.



diversified

advantage
asset managers

Asset allocation and benchmark

This portfolio has a strategic asset allocation and benchmark of:

55% Domestic equity

- FTSE/JSE All Share Index

10% International equity

- MSCI All Countries World Index

20% Domestic bonds

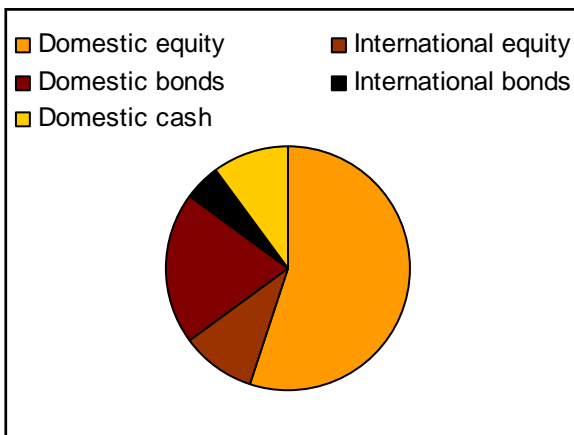
- BESA All Bond Index

5% International bonds

- Citigroup Composite Bond Index

10% Domestic cash

- STeFi Index



The product can deviate from the strategic asset allocation with an active allocation tolerance limit of not more than 3%, depending on the active asset allocation process

Specialist manager mandate allocations

Equities

- SIM
- Orthogonal
- Investec
- Coronation
- OMIGSA

Bonds

- RMB
- Prescient

Cash

- RMB
- Prescient

International

- SEI
- BGI

Note: The portfolio complies with the prudent investment guidelines set out in Regulation 28 of the Pension Funds Act. This fact sheet does not purport to offer advice or make any recommendation. Always consult with your professional advisor before making any investment related decision.

- Authorised as a financial services provider (FSP) under the Financial Advisory and Intermediary Services Act, 2002 number 19840
 - Registered as an administrator in terms of Sec 13B of the Pension Funds Act, number 24/401
- E&OE

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Contact details:

Tel +27 11 575 4450
Website www.advantage.am

Fax +27 11 576 4450
e-mail info@advantage.am



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advantage
asset managers